

The Switching News

News and happenings from the Raritan Central and Pennsylvania & Southern Railways



The Importance of Proper Infrastructure

Dear Friends,

The need to have the proper infrastructure to handle your business's growth and stability is one of the biggest challenges in today's marketplace. If you've



discovered a new gas field, you need to bring in the materials necessary to tap the field and build pipelines to take that gas to market. If you're the critical link in a chain which supplies building products to a massive construction project, you need to

be close enough to the project to provide just-in-time service. When your clients are counting on you, you need to know you can count on others to give you the logistical support you need to tip your projects into the black.

At the Raritan Central Railway, we have some of the best rail, building, and land infrastructure available in the Northeast at our locations in New Jersey and Pennsylvania. Couple these advantages with our strategic locations on major highways and Class 1 rail lines and the extensive list of value added services provided by industry respected 3PL companies, we will be able to give you the competitive edge you need to take on any major business development. In this issue we've highlighted key aspects of our infrastructure and how several companies are making it work for them.

As always, please feel free to call me at any time if you have questions about our services and how they may benefit your operations. I thank you all for your continued business.

Sincerely,
Eyal Shapira, *President*



BUDWAY EAST: raising the (re)bar to a whole new level

Budway, our building products distributor located at 156 Northfield Avenue in Raritan Center, has a new name: Budway East. Budway East is still your trusted source for reliable reloading services but now has the advantage of local ownership and a new, inspired commitment to customer service. Budway East's goal is to integrate its services with your supply chain, providing seamless access to a complete set of value added services tailored to meet your specific needs.

Budway East provides modal-to-modal inventory management and delivery services and offers coast-to-coast and international connectivity. It specializes in steel, and specifically rebar, reloading and distribution. Its transload and lay-down area is perfect for handling a full range of commodities including rebar, coiled steel, structural steel, pipe, wire, plate, aluminum, zinc, and lumber products. Budway East can handle shipments arriving on coil cars, boxcars, flat cars, and gondolas. Its company-owned fleet of tractors and flatbed trailers can deliver your heaviest loads efficiently and reliably using internet-based reporting tools and GPS tracking systems.

For more information on how Budway East can be your complete supply chain partner, call or email Michael McLeod, President & Owner, at 732-225-168 or michael.mcleod@budway.net.

Meeting the infrastructure needs of one of America's largest natural gas pipeline companies.

Having the proper infrastructure is key to fulfilling the needs of companies looking to compete in the booming alternative-source energy markets in the Northeast. Spectra Energy, one of North America's premier natural gas infrastructure companies and a member of the Fortune 500, found the space it needed in the Cumberland Valley Business Park in Chambersburg, Pennsylvania. Using the services of the Pennsylvania & Southern Railway and the flexibility of a 20 acre lay-down yard within the park, Spectra Energy has been offloading 80 car unit trains of pipe destined for new natural gas lines under construction in the region. Our site's rail infrastructure, ample space, and strategic location near major highways proved to be perfect for Spectra's Northeast operations.



The Pennsylvania & Southern Railway looks forward to meeting the future needs of Spectra Energy as it builds the infrastructure that will reduce America's energy dependence on other nations. We'd like to help your company find your perfect location too! For more information contact Eyal Shapira by phone or email: 617-243-0137, eyalshaira@aol.com.



In this issue...

High-velocity logistics solutions



Paper or Plastic?



Front Staging Location



Logistics Team and Raritan Central:
High-velocity
logistics solutions.



The Raritan Central Railway and Logistics Team are your dependable, one-stop-shop, supply chain solution when shipping from anywhere in the world to the Northeast. Using their strategically-located facilities throughout the United States, we can provide you with complete transportation, warehousing, fulfillment, reverse logistics, and global supply chain services only minutes from New York City and major shipping ports.

Logistic Team's state-of-the-art, C-TPAT certified facility offers flexible solutions that can support global logistics requirements, whether you need to receive, store, or ship food-grade products, e-commerce, or retail consumer goods. Their innovative inventory management and transportation software will give you 100% supply chain visibility, increasing your productivity and accuracy while reducing your bottom line.

The Raritan Central's on-site rail services and connections to two Class 1 railroads allow you to combine the cost-saving advantage of long-distance rail with Logistic Team's import/export, port drayage, and LTL/TL trucking services. With the Raritan Central Railway and Logistics Team behind you, you will have a team with the services and facilities offering the flexibility to grow and change with your needs.

- Strategic access to the New York City area
- Rail connections to both CSX and NS
- Multiple rail and truck doors
- Regional truckload services
- Specialized food-grade handling
- Port access in LA and New York/New Jersey

The Raritan Central has the infrastructure, equipment, and experienced logistics partners needed to quickly and effectively crossdock and warehouse large and sometimes time-sensitive shipments of newsprint and rolled paper with damage-free reliability. Whether it comes by ship, rail, or truck, we can handle export and domestic paper products in a clean and efficient environment that is strategically located in the Northeast. Our location in the Raritan Center Business Park allows for the advanced placement of inventory,



making the product available within a very narrow delivery window and providing your customer with just-in-time inventory management services.

Our two Class 1 rail connections, Norfolk

Southern and CSX, allow us to access the paper mills in New England, the upper Mid-West, and Canada quickly and reliably. For local and regional deliveries we have immediate access to I-95 as well as five other highways, providing one-day travel times to major markets from New England to the Mid-Atlantic. Plus, we are only 15 miles from the Port of New York and New Jersey terminals in Newark, giving you complete access to the worldwide market with the help of our 3PL partner Belsun Corp.



PAPER or PLASTIC

Over the last ten years, the Raritan Central Railway has been building

the infrastructure to be able to offer what is now the Northeast's most complete supply chain solution for the handling of plastics and resins. We are able to provide customers with over 100 transloading carspots, 325 storage-in-transit carspots, on-site truck scales, and a complete suite of industry-leading plastics transloading, packaging, warehousing, and import/export services through our two 3PL partners, Plastic Express and Delaware Express.



Modern, "clean sweep" compliant facilities house state-of-the-art, automated packaging services with transfer rates of 55,000lbs/hour. The multiple box lines, dedicated transfer units, and FIBC filling lines can answer the specific packaging needs of each customer. Specialized buildings and trailers are

dedicated to one particular product to ensure contamination-free transloading and delivery.



The strategic location of Raritan Center is also key to extending the reach of our customers worldwide. Only miles from Port Authority of NY&NJ deep water facilities in Newark,

Bayonne, and Elizabeth, our interstate access and connections to two Class 1 railroads can ensure that your shipment moves on and off the dock and to the end user quickly, efficiently, and with no hassles.



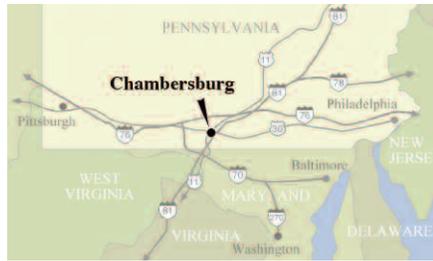
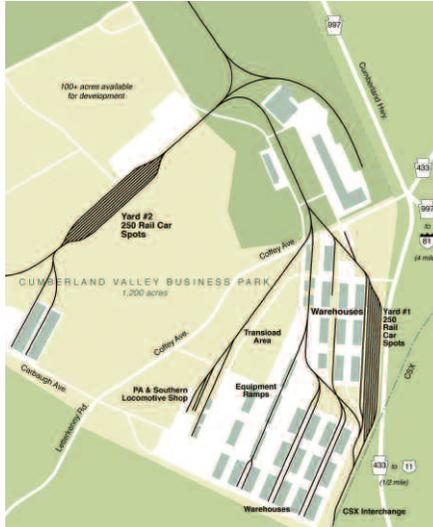
THE INFRASTRUCTURE ADVANTAGE

CHAMBERSBURG

Your Front Staging Location!

The Pennsylvania and Southern can help you better connect to important infrastructure projects in the Northeast by providing strategically-located transload, front staging, and short-term storage solutions for liquids, bulk aggregates, and a full range of construction materials. Our operations in the Cumberland Valley Business Park offer over 700 carspots, hundreds of acres of transload and lay-down space, heavy duty equipment ramps and docks able to handle large tracked vehicles, and convenient highway access to Interstates 81, 70, and 76.

Whatever industry you are in - energy, construction, transportation or logistics - we can handle all sizes of shipments from single carloads to unit trains quickly and efficiently. From Chambersburg the major interstates allow you to reach points north, south, east and west in less than one day's travel time, while our connection to Class 1 railroad CSX gives you the ability to reach the entire North American marketplace.



Food Grade Transloading



Minutes from the world's greatest marketplace

Whether you need to move dry bulk, dry edible, or liquid edible, let the Raritan Central's rail-to-truck food grade transload facility be the strategically-located, cost-effective link in your supply chain. Our paved and lighted facility is perfect for volume commodities such as sweeteners, syrups, sugars, and corn starch. We offer daily switching with ample storage-in-transit spaces in a site with direct highway access only minutes from the New York marketplace.

Our 3PL partners can provide tank and bulk trailer transload and distribution services as well as a complete suite of logistics services including packaging, warehousing, import/export, and distribution. Our proximity to the Port of New York and New Jersey makes us the perfect location for shipping products overseas. Call us for more information on how our food grade infrastructure can expand your market.

Build-to-Suit Opportunities

If you need specialized infrastructure customized to meet your specific requirements, you can take advantage of several build-to-suit opportunities at both of our locations. Parcels from 5 acres to 52 acres in size with rail access are available. Low utility costs and economic assistance is available at our Chambersburg location! Contact us today for more information: eyalshapira@aol.com.



Helping Others

The Raritan Central is proud to help support several charitable groups in our community. Women In Need in Chambersburg (www.winservices.org) helps 1500 victims of assault and domestic abuse each year. Hands of Hope Food Pantry in Edison (handsofhopenj.net) works to feed and clothe hundreds of adults, children, and families. The Ron Burton Training Camp in Massachusetts (www.ronburtontrainingvillage.com) has served more than 3000 troubled and at risk young men and women in their spiritual, physical, and educational growth. Please go on-line to learn more about the important services all these groups provide.



The railways at-a-glance

RARITAN CENTRAL

Size:	17 miles
Class 1 Connections:	CSX, NS
Market Access:	I-95, I-287, 440, NJ Pike
Space Served:	21,000,000 sq. ft.
Developable Land:	5 - 38 acres
Car Spots Available:	420
3PL Services:	Packaging, Warehousing, Crossdock, Transload, Reload, Distribution

PENNSYLVANIA & SOUTHERN

Size:	25 miles
Class 1 Connections:	CSX
Market Access:	I-81, I-76, I-70
Space Served:	1,500,000 sq. ft.
Developable Land:	5 - 150 acres
Car Spots Available:	700
3PL Services:	Warehousing, Crossdock, Transload, Reload, Distribution

Find out more

To learn more about our operations, contact our team today! We specialize in tailoring our services to meet your individual needs.

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